Harkness Moves	Rhetorical Modes		
Substance	<u>Declarative</u>	Interrogative	
Initiate	I think X. I would like to talk about X. I'm confused about X.	Can we talk about X? Can you explain X (a new idea or problem)?	
Add	I agree. (and here's why) That's similar to X. I would like to add to what A said.	Can you say more about X?	
Disagree	I disagree. Although you said X, I think Y. I tried a different method.	Why do you think X? Can you defend/explain your position/method? Have you tried X?	
Support	An example of X is Y. An example of this is on page 27.	Is there any evidence for X? Can you offer evidence of X?	
Summarize/Paraphrase	A began with X, and B then said Y, which led to where we are now. A's point seems to be X. I understand you to be saying X.	How did we get here? Let me see if I understand your point: X? So are you saying X?	
Connect/Facilitate	A's point is related to B's point. That reminds me of B's point. I think A had something to say.	How is A's point like/unlike B's point? A, what do you think about what B said?	